

## Bryson Baker

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**From:** Wes Searcy  
**Sent:** Monday, March 14, 2022 3:46 PM  
**To:** Brittany Gillett; Bryson Baker  
**Subject:** Sweetens Contract  
**Attachments:** Contract Cancel Request.pdf; 20220314151910678.pdf

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Bryson & Brittany,

Attached is a copy of the contract we signed with Sweetens last year for Concrete Slab Replacement work. Also attached is the formal request from Sweetens to relieve them from the completion of that project, citing the reasons for the consideration.

We really like Sweetens quality of work and hope that in the long term they will continue to bid Sunset Hills concrete projects, but we are probably one of the smaller size slab projects (in recent years) garnering Sunset Hills higher unit prices. I am aware that Sweetens won a project with Maryland Heights and may have a busy docket for 2022 already, especially considering they claimed staffing issues last year. Unit prices have gone up and we will likely be looking at \$75/SY for 7" slabs this year, which is \$10 higher than last year (or roughly a 15% increase).

There are considerations to save money by using a 6-sack vs. 7-sack concrete mix (maybe a 5% unit cost reduction), but the project as spec'd last year is for 7-sack and has just shy of \$200K left on a project that totaled \$313K.

I am fine with either direction on this decision, but the matter probably should be considered at the Board level since it would result in a change of what was promised last year toward contracted road work.

Sincerely,

Wes

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