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October 5, 2022

To the board members of Sunset Hills,

This letter will explain the reason American Eagle Waste is requesting the price increase. Below are the numbers that support our request.

Rate disposal:

Waste Connection is \$51.87 per ton we use to pay \$34.50 per ton

Waste Management is \$46.20 per ton we use to pay \$36.00 per ton

Republic Recycling is \$97.27 per ton we use to receive \$17.00 per ton

Insurance rates:

General liability and workman's comp has increased by 4%

Health care which we pay 100% of for our employees has increased by 7%

Fuel prices:

We were paying \$2.17 a gallon today it is \$4.58 our trucks use 274 gallons a week

We have only increased our rate by \$1.00 since 2009 now that the economy is uncertain we need to take an increase in order to keep the staff we have and maintain our equipment for safe and timely pickup.

For the record I Bryan Barcom as the owner of American Eagle Waste did not illegally put literature about the rate increase in mailboxes.

Thank you for your time

Bryan Barcom