

REVENUE SUMMARY																					
2023 Forecast as of June 30, 2023																					
				Actual		Budget		Forecast		2023 Forecast vs 2022 Actual		2023 Forecast vs 2023 Budget									
Type	Sub-Type	Account Number	Account Name	2022	2023	2023	2023	\$ Variance	% Variance	\$ Variance	% Variance	Comments	Mid-Year BA								
				Fav (Unfav)	Fav (Unfav)	Fav (Unfav)	Fav (Unfav)						Recommended								
TAXES	Sales and Use Tax	01-0000-4030	Local Sales Tax 1.0%	2,387,417	2,570,000	2,614,309	226,892	10%	44,309	2%	trending 10% higher than 2022										
TAXES	Sales and Use Tax	01-0000-4031	Local Sales Tax 1/4%	649,300	631,000	714,064	64,764	10%	83,064	13%	trending 10% higher than 2022										
TAXES	Sales and Use Tax	01-0000-4038	Local Use Tax 1.25%	430,324	498,000	313,217	(117,107)	-27%	(184,783)	-37%	trending 27% lower than 2022										
TAXES	Sales and Use Tax	05-0000-4037	Local Sales Tax 1/2%	1,256,288	1,250,000	1,387,578	131,291	10%	137,578	11%	trending 10% higher than 2022										
TAXES	Sales and Use Tax	12-0000-4035	Local Sales Tax 1/2%	1,477,985	1,443,000	1,632,444	154,459	10%	189,444	13%	trending 10% higher than 2022										
TAXES	Sales and Use Tax	15-0000-4811	Prop P Tax	544,370	506,000	624,820	80,451	15%	118,820	23%	trending 15% higher than 2022										
TAXES	Sales and Use Tax	01-0000-4039	Prop M Tax	0	0	10,000	10,000		10,000												
TAXES	Sales and Use Tax Total			6,745,684	6,898,000	7,296,433	550,749	8%	398,433	6%											
TAXES	Utility and Franchise Tax	01-0000-4061	Electric Utilities Tax	985,719	950,000	1,045,415	59,696	6%	95,415	10%	trending 6% higher than 2022										
TAXES	Utility and Franchise Tax	01-0000-4062	Gas Utilities Tax	300,173	247,000	328,388	28,215	9%	81,388	33%	trending 9% higher than 2022										
TAXES	Utility and Franchise Tax	01-0000-4063	Telephone Utilities Tax	208,266	202,000	680,793	472,527	227%	478,793	237%	trending 11% lower than 2022, plus \$496,231 Charter settlement	478,000									
TAXES	Utility and Franchise Tax	01-0000-4064	Water Utilities Tax	228,114	195,000	270,355	42,242	19%	75,355	39%	trending 5% higher than 2022, plus mid-year 30% rate increase										
TAXES	Utility and Franchise Tax	01-0000-4860	Cable Franchise Fees	129,972	119,000	131,500	1,528	1%	12,500	11%											
TAXES	Utility and Franchise Tax Total			1,852,244	1,713,000	2,456,451	604,207	33%	743,451	43%											
TAXES	Property Tax	01-0000-4010	Real Estate Taxes	191,593	195,000	195,946	4,353	2%	946	0%											
TAXES	Property Tax	01-0000-4011	Other Property Taxes	3,529	3,500	5,870	2,341	66%	2,370	68%											
TAXES	Property Tax	01-0000-4012	Personal Property Taxes	35,550	35,000	35,700	150	0%	700	2%											
TAXES	Property Tax Total			230,671	233,500	237,516	6,845	3%	4,016	2%											
TAXES	Other Tax	01-0000-4080	Financial Institution Tax	1,635	600	1,561	(74)	-5%	961	160%											
TAXES	Other Tax Total			1,635	600	1,561	(74)	-5%	961	160%											
TAXES Total				8,830,235	8,845,100	9,991,961	1,161,726	13%	1,146,861	13%											
INTERGOVERNMENTAL	Intergovernmental	01-0000-4045	Vehicle Sales Tax	90,301	87,000	109,043	18,742	21%	22,043	25%	trending 21% higher than 2022										
INTERGOVERNMENTAL	Intergovernmental	01-0000-4082	Vehicle Fees	42,474	42,000	44,229	1,755	4%	2,229	5%	trending 4% higher than 2022										
INTERGOVERNMENTAL	Intergovernmental	01-0000-4083	Gasoline Tax	283,515	258,000	347,110	63,596	22%	89,110	35%	trending 22% higher than 2022										
INTERGOVERNMENTAL	Intergovernmental	01-0000-4084	Cigarette Tax	14,300	13,000	13,332	(968)	-7%	332	3%											
INTERGOVERNMENTAL	Intergovernmental	10-0000-4600	County Road Tax	436,350	410,000	410,239	(26,111)	-6%	239	0%											
INTERGOVERNMENTAL	Intergovernmental Total			866,939	810,000	923,953	57,014	7%	113,953	14%											
INTERGOVERNMENTAL Total				866,939	810,000	923,953	57,014	7%	113,953	14%											
LICENSES AND PERMITS	Business License	01-0000-4220	Business License - Gross Receipts	579,098	594,000	679,307	100,209	17%	85,307	14%	Bass Pro initial deposit \$30k, inflation driven higher sales										
LICENSES AND PERMITS	Business License	01-0000-4221	Business License - Square Feet	307,161	289,000	281,946	(25,215)	-8%	(7,054)	-2%											
LICENSES AND PERMITS	Business License	01-0000-4222	Business License - Miscellaneous	690	1,500	2,225	1,535	222%	725	48%											
LICENSES AND PERMITS	Business License	01-0000-4223	Business License - Antenna	78,000	78,000	81,000	3,000	4%	3,000	4%											
LICENSES AND PERMITS	Business License	01-0000-4224	Business License - Hotel/Motel Units	5,985	6,000	3,260	(2,725)	-46%	(2,740)	-46%											
LICENSES AND PERMITS	Business License	01-0000-4225	Business License - Home Occupation	1,383	1,500	748	(635)	-46%	(752)	-50%											
LICENSES AND PERMITS	Business License	01-0000-4226	Business License - Trash Hauler	60	60	20	(40)	-67%	(40)	-67%											
LICENSES AND PERMITS	Business License	01-0000-4227	Business License - Food Truck	420	400	1,000	580	138%	600	150%											
LICENSES AND PERMITS	Business License	01-0000-4230	Business License - Penalties & Interest	24,744	5,000	12,831	(11,913)	-48%	7,831	157%											
LICENSES AND PERMITS	Business License	01-0000-4231	Business License - Laumeier Fair	1,900	1,500	2,400	500	26%	900	60%											
LICENSES AND PERMITS	Business License	01-0000-4232	Business License - Sign Erectors	300	500	125	(175)	-58%	(375)	-75%											
LICENSES AND PERMITS	Business License	01-0000-4240	Business License - Liquor	12,938	14,000	11,300	(1,638)	-13%	(2,700)	-19%											
LICENSES AND PERMITS	Business License	01-0000-4260	Business License - Video Game	150	150	150	0	0%	0	0%											
LICENSES AND PERMITS	Business License Total			1,012,829	991,610	1,076,313	63,484	6%	84,703	9%											
LICENSES AND PERMITS	Permit Fees	01-0000-4090	Permits & Fees	28,887	28,000	28,925	39	0%	925	3%											
LICENSES AND PERMITS	Permit Fees Total			28,887	28,000	28,925	39	0%	925	3%											
LICENSES AND PERMITS Total				1,041,716	1,019,610	1,105,238	63,522	6%	85,628	8%											
FINES AND COURT COSTS	Fines and Court Costs	01-0000-4300	Court Fines and Costs	219,987	180,000	217,830	(2,157)	-1%	37,830	21%											
FINES AND COURT COSTS	Fines and Court Costs	01-0000-4310	Inmate Security Fund - Court Receipts	3,346	1,500	3,011	(336)	-10%	1,511	101%											
FINES AND COURT COSTS	Fines and Court Costs Total			223,333	181,500	220,841	(2,492)	-1%	39,341	22%											
FINES AND COURT COSTS Total				223,333	181,500	220,841	(2,492)	-1%	39,341	22%											
INVESTMENT INCOME	Investment Income	01-0000-4700	Interest Income	50,997	22,000	215,545	164,549	323%	193,549	880%	Higher rates and active internal management										
INVESTMENT INCOME	Investment Income	01-0000-4701	Unrealized Gain/Loss from Investments	(111,698)	0	13,714	125,412	-112%	13,714												
INVESTMENT INCOME	Investment Income	01-0000-4702	Realized Gain/Loss from Investments	(3,744)	0	5,547	9,292	-248%	5,547												
INVESTMENT INCOME	Investment Income	01-0000-4708	Interest on Receivables	17	0	177	160	927%	177												

Type	Sub-Type	Account Number	Account Name	Actual 2022	Budget 2023	Forecast 2023	\$ Variance Fav (Unfav)	% Variance Fav (Unfav)	\$ Variance Fav (Unfav)	% Variance Fav (Unfav)	Comments	Mid-Year BA Recommended
INVESTMENT INCOME	Investment Income	10-0000-4708	Interest on Receivables	33	0	328	295	905%	328			
INVESTMENT INCOME	Investment Income	12-0000-4700	Interest Income	5,464	6,300	1,742	(3,722)	-68%	(4,558)	-72%		
INVESTMENT INCOME	Investment Income	12-0000-4701	Unrealized Gain/Loss from Investments	(3,044)	0	658	3,701	-122%	658			
INVESTMENT INCOME	Investment Income	12-0000-4702	Realized Gain/Loss from Investments	(1,722)	0	0	1,722	-100%	0			
INVESTMENT INCOME	Investment Income	12-0000-4705	Interest Income_UMB	157	0	1,882	1,725	1100%	1,882			
INVESTMENT INCOME	Investment Income	01-0000-4709	Interest Revenue - Leases	19,514	0	19,148	(366)	-2%	19,148		New GASB 87 Lease accounting standard	19,148
INVESTMENT INCOME	<i>Investment Income Total</i>			(44,026)	28,300	258,741	302,767	-688%	230,441	814%		
INVESTMENT INCOME Total				(44,026)	28,300	258,741	302,767	-688%	230,441	814%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4400	Kitun Dog Park Income	23,443	20,000	22,240	(1,203)	-5%	2,240	11%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4410	Pool Income	197,727	246,000	215,192	17,465	9%	(30,808)	-13%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4411	Swim & Dive Team Income	33,432	61,000	45,029	11,597	35%	(15,971)	-26%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4420	Concession Income	29,842	50,000	42,927	13,086	44%	(7,073)	-14%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4421	Concession Income_Athletic Complex	1,257	3,500	3,415	2,158	172%	(85)	-2%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4430	Day Camp Income	80,966	75,000	77,655	(3,311)	-4%	2,655	4%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4431	Athletic Complex Income	73,178	70,000	70,040	(3,138)	-4%	40	0%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4435	Community Center Income	203,678	340,000	282,945	79,267	39%	(57,055)	-17%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4450	Special Programs Income	34,750	54,550	46,309	11,559	33%	(8,241)	-15%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4490	Active System Fees	(33,519)	(33,000)	(46,672)	(13,153)	39%	(13,672)	41%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4491	System Fees - C&H	0	2,500	0	0		(2,500)	-100%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4820	Park Income	38,235	30,000	54,986	16,751	44%	24,986	83%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-0000-4825	System Fees - Other Revenue	0	(1,500)	0	0		1,500	-100%		
CHARGES FOR SERVICE	Parks and Pool Charges for Service	01-8013-4451	Driving Range Fees	159,292	190,000	162,570	3,278	2%	(27,430)	-14%		
CHARGES FOR SERVICE	<i>Parks and Pool Charges for Service Total</i>			842,280	1,108,050	976,636	134,356	16%	(131,414)	-12%		
CHARGES FOR SERVICE	Public Safety Charges for Service	01-0000-4305	PD Training - Court Receipts	3,344	2,000	2,512	(832)	-25%	512	26%		
CHARGES FOR SERVICE	Public Safety Charges for Service	01-0000-4320	Crime Victims Comp Fund	619	400	1,081	462	75%	681	170%		
CHARGES FOR SERVICE	Public Safety Charges for Service	01-6000-4810	Police Income	8,787	6,000	8,050	(737)	-8%	2,050	34%		
CHARGES FOR SERVICE	Public Safety Charges for Service	01-6000-4831	Dispatch Service	135,000	139,050	139,050	4,050	3%	0	0%		
CHARGES FOR SERVICE	<i>Public Safety Charges for Service Total</i>			147,750	147,450	150,693	2,943	2%	3,243	2%		
CHARGES FOR SERVICE	Public Works Charges for Service	01-0000-4569	Sidewalk Revenue	58,322	0	0	(58,322)	-100%	0			
CHARGES FOR SERVICE	Public Works Charges for Service	01-0000-4830	Public Works Income	1,913	1,000	675	(1,238)	-65%	(325)	-33%		
CHARGES FOR SERVICE	<i>Public Works Charges for Service Total</i>			60,236	1,000	675	(59,561)	-99%	(325)	-33%		
CHARGES FOR SERVICE Total				1,050,265	1,256,500	1,128,004	77,739	7%	(128,496)	-10%		
GRANTS AND DONATIONS	Donations	01-6000-4593	Donation_Police	1,824	0	200	(1,624)	-89%	200			
GRANTS AND DONATIONS	Donations	01-8000-4592	Donation - Special Purpose_Parks General	4,048	0	9,981	5,933	147%	9,981			
GRANTS AND DONATIONS	Donations	05-6000-4592	Donation - Special Purpose_Public Safety	29,000	0	0	(29,000)	-100%	0			
GRANTS AND DONATIONS	Donations	01-5000-4592	Donation - Special Purpose_Public Works	0	35,000	35,000	35,000		0	0%	From Lindbergh S.D. for Eddie & Park sidewalks	
GRANTS AND DONATIONS	<i>Donations Total</i>			34,872	35,000	45,181	10,309	30%	10,181	29%		
GRANTS AND DONATIONS	Grants	01-0000-4507	American Rescue Plan Act	302,168	320,000	356,000	53,833	18%	36,000	11%	\$36k for monthly IT service, \$55k City Hall reno & \$265k E&P sidewalk	
GRANTS AND DONATIONS	Grants	01-0000-4532	Grant - Public Safety	881	0	1,000	119	14%	1,000			
GRANTS AND DONATIONS	Grants	05-5000-4510	Federal Grant Revenue_Public Works	45,366	1,040,000	360,000	314,634	694%	(680,000)	-65%	West Watson Phase I construction delayed	(680,000)
GRANTS AND DONATIONS	Grants	05-8000-4505	Grants_Parks General	9,565	465,000	495,000	485,435	5075%	30,000	6%	Lynstone Park Muni Grant reflecting higher costs	
GRANTS AND DONATIONS	Grants	12-8000-4505	Grants - Municipal Parks	388,673	0	0	(388,673)	-100%	0			
GRANTS AND DONATIONS	Grants	12-8000-4542	Grant - Parks Other	2,597	0	0	(2,597)	-100%	0			
GRANTS AND DONATIONS	<i>Grants Total</i>			749,250	1,825,000	1,212,000	462,751	62%	(613,000)	-34%		
GRANTS AND DONATIONS Total				784,122	1,860,000	1,257,181	473,060	60%	(602,819)	-32%		
MISCELLANEOUS	Miscellaneous	01-0000-4566	Memorial Landscaping Income	2,000	1,000	1,000	(1,000)	-50%	0	0%		
MISCELLANEOUS	Miscellaneous	01-0000-4870	Rental Income	8,402	28,000	8,183	(219)	-3%	(19,817)	-71%	New GASB 87 Lease accounting standard	(20,000)
MISCELLANEOUS	Miscellaneous	01-0000-4875	Easement Purchase	5,370	0	0	(5,370)	-100%	0			
MISCELLANEOUS	Miscellaneous	01-0000-4890	Miscellaneous Income	11,266	5,000	9,508	(1,758)	-16%	4,508	90%		
MISCELLANEOUS	Miscellaneous	01-0000-4872	Lease Revenue	24,714	0	24,714	0	0%	24,714		New GASB 87 Lease accounting standard	24,714
MISCELLANEOUS	<i>Miscellaneous Total</i>			51,752	34,000	43,405	(8,347)	-16%	9,405	28%		
MISCELLANEOUS Total				51,752	34,000	43,405	(8,347)	-16%	9,405	28%		
Grand Total				\$ 12,804,336	\$ 14,035,010	\$ 14,929,325	\$ 2,124,989	17%	\$ 894,315	6%		\$ (178,138)